

CAREERS Support Solutions, Inc.
2018 Annual Report

Valhalla Office: 400 Columbus Avenue, Suite 123 South, Valhalla, New York 10595
(914) 741-8500 Fax (914) 741-6901

Carmel Office: 102 Gleneida Avenue, Carmel, New York 10512
(845) 225-8007 Fax (845) 225-6820

E-mail: CareersforPeople@aol.com

Website: www.careerssupportolutions.org

CAREERS Support Solutions (formerly CAREERS for People with Disabilities), is a non-profit that empowers people throughout Westchester, Putnam and Dutchess Counties, New York to achieve the satisfaction of meaningful employment. We prepare people with disabilities and/or low socioeconomic status for employment by teaching workforce readiness skills and providing job placement, on-the-job training, and ongoing support to assure long-term success – at no cost to the individual or employer.

CAREERS Support Solutions provides personalized support to our clients and personnel solutions to employers. In 2018, CAREERS helped 340 people prepare for, find and/or keep jobs suited to their skills and interests throughout Westchester, Putnam and Dutchess Counties, New York.

- CAREERS secured 84 new jobs and 93 internships for individuals with disabilities. With our long-term support, 71% of our clients retained their jobs for a year or more.
 - Our High School Transition Program provided services to 282 students, placing 82 in new jobs or internships.
 - CAREERS coordinated Mentoring Day in Putnam and Westchester Counties for the 8th year, matching individuals with disabilities with mentors from varied county government departments so they get experience in the workplace.
 - Our Ambition In Motion (AIM) Program provided job readiness skills and community volunteer opportunities to participants not yet ready for a traditional supported work program, and expanded to include an additional group for women in Putnam County.
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The following is an overview of income and expenses for fiscal year ended December 31, 2018.

<u>Total Support & Revenue:</u>	\$1,479,080
Program Expenses:	\$1,237,407
Administrative Expenses:	\$ 206,517
Fundraising Expenses:	\$ 41,691
<u>Total Expenses:</u>	\$1,478,615
Assets:	\$ 601,935
Total Liabilities:	\$ 201,495
Net Asset Balance:	\$ 400,440

Board of Directors

Karen Brown, President

Virginia Fitzgerald, Vice President

Alex Hart, Treasurer

Rita Covelli, Secretary

Howard Forbes, Trustee

Susan Lauer, Trustee

Kevin Ross, Trustee

Nancy Sorbella, Trustee

Charles Zegers, Trustee

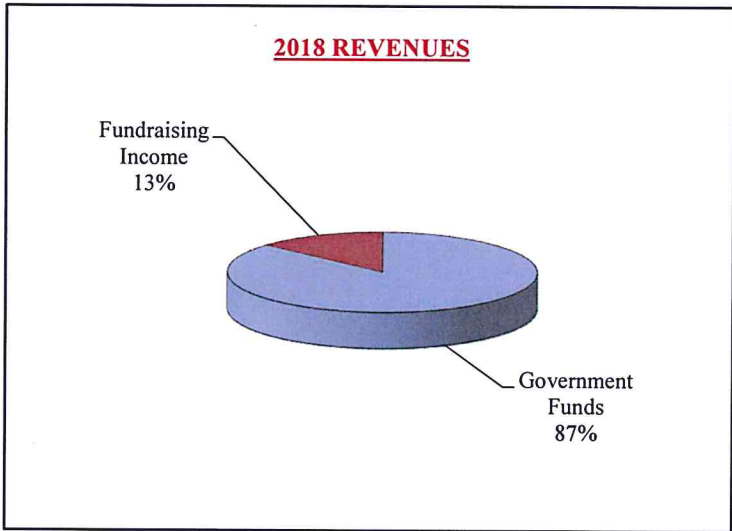
Executive Director: Christina Cornish-Lauria

CAREERS Support Solutions, Inc. is tax-exempt under section 501(c)(3) of the Internal Revenue Code. Donations are tax-deductible to the extent allowed by law.

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CAREERS 2018 REVENUES

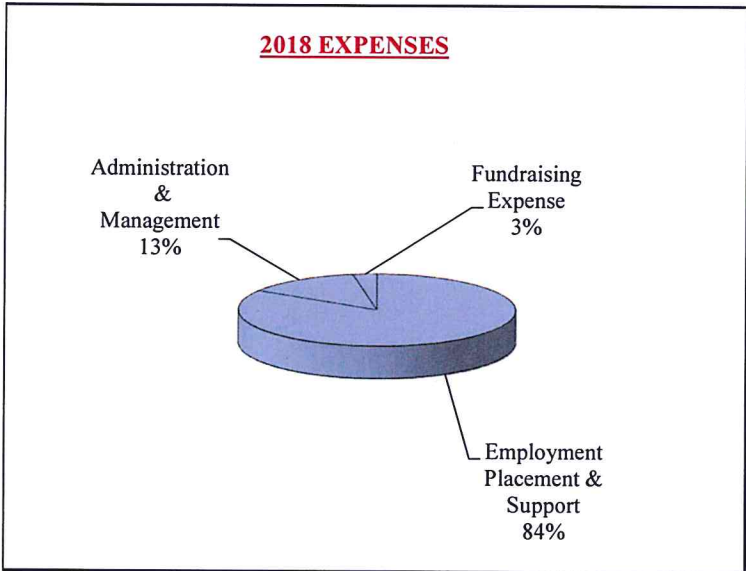


Total Revenues for 2018 were \$1,479,080

Totals and percentages for all revenue were:

87%	Governmental Agencies & Grants	\$ 1,286,858
13%	Fundraising & Other Income	\$ 192,222

CAREERS 2018 EXPENSES



Total Expenses for 2018 were \$1,478,615

The costs of operating our Supported Work Program (which includes our High School Transition and Community Transition Programs) were \$1,478,615

Of this, 13% was used for Administrative Costs, and 3% covered Fundraising expenses.
The remaining 84% was used for direct services.

Totals and percentages for all expenses were:

84%	Services to Clients:	\$ 1,237,407
	Salaries & Benefits (83%):	1,039,017
	Program Expenses (17%):	198,390
13%	General & Administrative	206,517
3%	Fundraising Expense	41,691

Increase in Net Assets \$465